



Andreas Georgiou

Date of birth: | **Nationality:** Greek, Cypriot, Romanian | **Gender:** Male | **Phone number:**

Phone number: | **Email address:**

Email address:

Address:

WORK EXPERIENCE

13/12/2021 – CURRENT Suceava, Romania

BUSINESS CONSULTANT (FREELANCE-OWNER) MLT SRL (MINIMUM LEGITIMA TRIBUTUM SRL)

- Consultation on European structural funds including Horizon Europe and other funding platforms, instruments.
- Marketing and public relation services
- Business plan creation and implementation-budget monitoring
- Reconciliations of accounting data with the my data platform of Greek IRS, VAT calculations, due diligence for Greek entities (subcontracted by APG solutions <https://apgsolutions.gr/>)

Business or Sector Other service activities | **Address** strada Stefan Cel Mare, nr. 62, bl. 62, sc. A, ap.1, 720201, Suceava, Romania |

Email MinimumLegitimaTributum@protonmail.com

01/01/2020 – CURRENT Pefka, Thessaloniki, Greece

ECONOMIST ACCAUDIT (ASSOCIATE)

Providing tax and financial consultation services to Greek SMEs. Applying for COVID-19 financial relief measures on behalf of SMEs.

Key Contributions:

- Successful applications regarding COVID-19 financial relief measures in aspects such as liquidity boost, loan subsidy, employment cost subsidy. Transition from traditional bookkeeping to the myDATA interactive bookkeeping.

01/03/2018 – 28/02/2019 Limassol, Cyprus

EUROPEAN FUNDING COORDINATOR ZEME ECO FUELS & ALLOYS LTD

Documented and submitted project funding proposals by providing a compelling case for the proposed project. Supervised and implemented project's financial objectives to achieve short and long-term goals. Audit data to identify and resolve quality and accounting problems.

Key Contributions:

- Secured eligible project score 11.55/15 for proposed project with Research Promotion Foundation.

Address 6 Epimitheos Street, 3056, Limassol, Cyprus | **Website** www.ecozeme.com

01/04/2014 – 28/02/2018 Pirkos-Thessaloniki, Greece

FINANCIAL CONTROLLER ILIAKO VOCATIONAL TRAINING CENTER- ANGELOS TSIKAS & CONSTANTINOS TSIKAS G.P.

Provided executive level support in budgeting, costing of salaries, and various expenses. Developed and monitored budget to enforce accountability related to spending and ensure the implementation of approved financial and operational plans. Prepared accurate financial statements on monthly basis to provide information about the financial position, and cash flows of the company. Delivered funding reports in compliance with the implemented accounting principles. Represented the transnational partner in writing, editing, and submitting transnational project proposals to Romanian Ministry of European Funds in the context of the European project with following ID: POSDRU/144/6.3/5/128920 and POSDRU/135/5.2/132077. Representing the transnational partner in writing, editing and submitting to the MFE (Romanian Ministry of European Funds) transnational project proposals.

Key Contributions:

- Achieved 96.8% funding absorption through effective project implementation and saved approximately €80K by cancelling negative ministry decision concerning noneligible payroll expenses and public acquisitions expenses.

Address Riga Fereou & 28th Octomber street, 27100, Pirgos-Thessaloniki, Greece

01/08/2011 – 10/2013 Pirgos, Greece

ACCOUNTANT DIMOPOULOS SOCR. ANASTASIOS & CO (OFFICIAL LOCAL MICHELIN PARTNER)

Managed inventory, procurement, and various accounting operations including invoice management, VAT reports, balance sheets, profit/loss statements, and internal audits. Documented financial transactions by entering account information. Maintained accounting controls by preparing and recommending policies and procedures.

Key Contribution:

- Reduced procurement errors from 12% to 3% p.a by upgrading inventory management procedures.
- Improved accuracy of accounting and actual value to 98.2% through implementation of FIFO and more precise inventory value appraisal system.

Address 27 Katakoulou Street, 27100, Pirgos, Greece

01/2011 – 06/2011 Pirgos, Greece

TEMP TEACHER/PROFESSOR PUBLIC INSTITUTE OF VOCATIONAL TRAINING

Temp teacher of International Commercial Relations- administrative secretaries' curriculum

Address 27100, Pirgos, Greece

11/2008 – 04/2009 Thessaloniki, Greece

LOGISTICS OFFICER UNIT HELLAS S.A.

Receiving shipments and ensuring both quality and quantity, tracing, tracking and expediting purchase processes, ensuring accuracy of all inventories, maintaining communication with warehouse staff to ensure proper working order, relaying loading orders to truck drivers.

Address Kalohori, Thessaloniki, Greece

10/2005 – 04/2006 Thessaloniki, Greece

BUSINESS LOANS DEPARTMENT TRAINEE BANK OF ATTICA S.A.

Credit opening, client liquidity monitoring, financial data input and analysis of financial statements.

Address 205 Vasilisis Olgas Street, 54646, Thessaloniki, Greece

● **EDUCATION AND TRAINING**

15/09/2020 – CURRENT Cluj-Napoca, Romania

PHD STUDENT IN ACCOUNTING (ENGLISH LANGUAGE CURRICULUM) Babes-Bolyai University (Faculty of Economics and Business Administration)

The valuation of internally generated intangible assets presents a significant challenge in modern accounting practices. Unlike tangible assets, intangible assets such as intellectual property, patents, and software lack a standardized approach for valuation, leading to potential inconsistencies and vulnerabilities in financial reporting. The findings of this study have the potential to inform stakeholders about the reliability of current valuation methods and propose enhancements to existing accounting standards. By addressing the critical gaps in the valuation of intangible assets, this research aims to contribute to more transparent and accountable financial practices.

Website <https://www.ubbcluj.ro/en/> | **Field of study** Accounting and taxation , Finance, banking and insurance |

Level in EQF EQF level 8 |

Thesis The intangible assets and the valuation approaches applied for their recognition: effects, accountability and stakeholders' protection.

01/09/2013 – 27/09/2017 Thessaloniki, Greece

BACHELOR IN ACCOUNTING AND FINANCE (ADMISSION ACCORDING SPECIAL LEGAL PROVISIONS-ENTRANCE EXAMS FOR A SECOND BACHELOR DEGREE) University of Macedonia

Subjects

- Financial management
- Managerial accounting
- Financial accounting
- I.F.R.S. (international financial reporting standards)
- Computerized accounting
- Macroeconomics
- Microeconomics
- mathematics and statistics
- Advanced accounting

Website <https://www.uom.gr/> | **Level in EQF** EQF level 6

2010 – 2012 Nicosia, Cyprus

MASTER OF BUSINESS ADMINISTRATION, BANKING AND FINANCIAL MANAGEMENT ORIENTATION
Open University of Cyprus

Subjects:

- Finance management
- Finance accounting
- Banking environment
- Banking management

Website <https://www.ouc.ac.cy/index.php/el/> | **Level in EQF** EQF level 7 |

Thesis "An empirical investigation of household credit criteria use by Greek Commercial Banks"

2006 – 2007 Sheffield, United Kingdom

MASTER OF SCIENCE IN LOGISTICS AND SUPPLY CHAIN MANAGEMENT The University of Sheffield

Subjects

- Accounting and finance for managers
- logistics and supply chain management
- operations management
- distribution and transportation management
- strategic management
- research methods

Website <https://www.sheffield.ac.uk/> | **Level in EQF** EQF level 7 |

Thesis " An investigation of the role of Information Technology in Procurement practices in local SMEs"

05/2001 – 05/2006 Thessaloniki, Greece

BACHELOR IN MARKETING (DEPARTMENT OF FINANCE AND ADMINISTRATION) Alexandreio
Technological Institute

Subjects

- Finance management
- Finance accounting
- Macroeconomics
- Microeconomics
- Mathematics and statistics used in Business
- Business administration
- Public relations
- Data analysis (SPSS)
- Marketing strategy
- Marketing research

Website <https://www.teithe.gr/atei/> | **Level in EQF** EQF level 6

● **LANGUAGE SKILLS**

Mother tongue(s): **GREEK** | **ROMANIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Accounting software & On-line platforms

ΚΕΦΑΛΑΙΟ - ALTEC SOFTWARE | TAXISnet | My Data | Epsilon Hyper Μισθοδοσία | Tax System Epsilon net | Megasoft PrismaWin Basic User | epsilon hyper λογιστική

Research

SPSS Statistical Tool | VOSViewer

Basic software

Microsoft Windows, Microsoft Office | Zoom | Internet, MS Teams

DRIVING LICENCE

Driving Licence: B1

Driving Licence: B

ORGANISATIONAL SKILLS

Organisational skills

I had to collaborate on various projects with colleagues from multicultural backgrounds, thus enabling me to broaden my perspective and master my mediating skills. Team spirit and clear communication skills are the key to a successful conclusion to any project. I found this multicultural experience very rewarding and look forward to work again under similar conditions. My knowledge of the Romanian Language gave me an intermediary role between my Greek colleagues and my Romanian counterparts.

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

- Excellent communication skills gained while working in transnational teams and groups on large scale European projects.
- Ability to convey knowledge to other parties gained through my experience as a temp teacher and student.
- It is my principal to ask about or search for answers when I do not understand something since I believe it is fundamental to raise questions in order to learn.

JOB-RELATED SKILLS

Job-related skills

I am a member of the Greek Economic Chamber (Department of Central Macedonia) since 11/08/2015 and a licensed economist and A class accountant. Registry number: 109729

PUBLICATIONS

2022
Georgiou, A., 2022. Internally generated intangible assets valuation: debate and literature review.
Georgiou, A., 2022. Internally generated intangible assets valuation: debate and literature review. Review of Economic Studies and Research Virgil Madgearu, 15(1), pp.59-82, doi: 10.24193/RVM. 2022.15.85.

2022

Georgiou, A., 2022. A Case Study of Investor R&D Evaluation using Game Theory, ENTERprise REsearch InNOVation, 8(1), pp.91-98,

Georgiou, A., 2022. A Case Study of Investor R&D Evaluation using Game Theory, ENTERprise REsearch InNOVation, 8(1), pp.91-98, editor IRENET - Society for Advancing Innovation and Research in Economy, Zagreb,doi:10.54820/entrenova-2022-0009.

2023

Georgiou, A., 2023. Optimising Investment Decisions in R&D Intensive Private Micro-Entities using Game Theory, Interdisciplinary Description of Complex Systems, 21(5), pp. 514-532

Georgiou, A., 2023. Optimising Investment Decisions in R&D Intensive Private Micro-Entities using Game Theory, Interdisciplinary Description of Complex Systems, 21(5), pp. 514-532,doi:10.7906/index.21.5.6.

2024

Georgiou, A., 2024. A comparison of the intangible asset related standards, IAS38, IVS210 and ISA620 using similarity analysis. Studia Oeconomica 69(2), pp. 62-85

Georgiou, A., 2024. A comparison of the intangible asset related standards, IAS38, IVS210 and ISA620 using similarity analysis. Studia Oeconomica 69(2), pp. 62-85,doi:10.2478/subboec-2024-0010.

2025

Georgiou, A., 2025. Assessing the Alignment of IAS 38, IVS 210, and ISA 620: A Study on Intangible Asset Valuation Standards . ENTERprise REsearch InNOVation, 10(1),pp 428–466.

Georgiou, A., 2025. Assessing the Alignment of IAS 38, IVS 210, and ISA 620: A Study on Intangible Asset Valuation Standards . ENTERprise REsearch InNOVation, 10(1),pp 428–466. doi.org/10.54820/entrenova-2024-0035

2025

Georgiou, A., 2025. Determinants of R&D Value Reporting Bias: An Empirical Study in the EU , ENTERprise REsearch InNOVation, 10(1), pp.506–540

Georgiou, A., 2025. Determinants of R&D Value Reporting Bias: An Empirical Study in the EU , ENTERprise REsearch InNOVation, 10(1), pp.506–540, doi.org/10.54820/entrenova-2024-0039

● CONFERENCES AND SEMINARS

17/06/2022 – 18/06/2022 Opatija, Croatia

The 2022 ENTERprise REsearch InNOVation Conference (ENTRENOVA '22)

Presenter of the paper „A Case Study of Investor R&D Evaluation using Game theory”

Link <https://drive.google.com/file/d/1XSYRL3moGqHSTrTlboxsoM6umeTh56kgE/view>

01/06/2023 Prague, Czech Republic

9th International Scientific Conference - ERAZ 2023: KNOWLEDGE BASED SUSTAINABLE DEVELOPMENT, Prague, Czech Republic 01.06.2023

Presenter of the paper „A comparison of the intangible asset related standards, IAS38, IVS210 and ISA620 using similarity analysis”,

Link https://eraz-conference.com/wp-content/uploads/2024/04/ERAZ_2023-BoA-WEB.pdf

08/06/2023 – 09/06/2023 Timisoara, Romania

International Conference Current Economic Trends in Emerging and Developing Countries” TIMTED-2023, Timisoara, Romania, 08-09.06.2023

presenter of the paper „A comparison of the intangible asset related standards, IAS38, IVS210 and ISA620 using similarity analysis”

Link <https://www.timted.ro/wp-content/uploads/Abstract-Book-TIMTED-25-05-2023.pdf>

05/09/2024 – 07/09/2024 Dubrovnik, Croatia,

The 2024 ENTERprise REsearch InNOVation Conference (ENTRENOVA '24) 05-07.09. 2024

Presenter of the paper „A comparison of the intangible asset related standards, IAS38, IVS210 and ISA620 using similarity analysis“

Link <https://www.entrenova.org/publication/conference-presentations>

05/09/2024 – 07/09/2024 Dubrovnik, Croatia,

The 2024 ENTERprise REsearch InNOVAtion Conference (ENTRENOVA '24) 05-07.09. 2024

Presenter of the paper “Determinants of R&D Value Reporting Bias: An Empirical Study in the EU”

Link <https://www.entrenova.org/publication/conference-presentations>