



# AnaMaria Florina Caloianu

Date of birth:

Nationality:

## WORK EXPERIENCE

01/10/2024 – CURRENT Constanța, Romania

**GEOPOLITICAL ANALYST** ASOCIAȚIA CASA MĂRII NEGRE

Joined the team in October 2024, currently engaged in developing articles on foreign and domestic policy issues, with a focus on the Black Sea region.

01/10/2023 – CURRENT Cluj-Napoca, Romania

**EXECUTIVE ASSISTANT** THE EUXGLOB CENTRE

- Event Coordination – EUXGLOB Conferences: Assisted in organizing the 3rd, 4th, and 5th editions of the EUXGLOB Conferences; managed participant communication, including outreach and ongoing support; provided logistical and administrative assistance during the events.
- Digital Content Management – EUXGLOB: Updated the EUXGLOB.ro website using Elementor and Figma; managed and maintained content for the EUXGLOB Facebook account.

01/12/2023 – 01/12/2024 Cluj-Napoca, Romania

**RESEARCH ASSISTANT** BABEȘ-BOLYAI UNIVERSITY

Within the Horizon - REMIT project, the research tasks involved:

1. Identifying and analyzing techniques and strategies that can contribute to revitalizing multilateralism through technology.
2. Studying the impact of technology on international relations and how it can influence collaboration between states in the Black Sea Region.
3. Evaluating possible challenges and opportunities associated with the implementation of technological solutions in the diplomatic and political domains.

01/10/2023 – 30/09/2024 Cluj-Napoca, Romania

**UNIVERSITY TEACHING ASSISTANT** BABEȘ-BOLYAI UNIVERSITY

Led seminars on Foreign Policy and Diplomacy for third-year students, assessed their performance, and actively participated in the examination process. As a result, I have earned a 4.9/5 rating in performance reviews, reflecting strong engagement, effective teaching, and positive student feedback.

20/02/2023 – 20/09/2023 Cluj-Napoca, Romania

**CUSTOMER SERVICE SPECIALIST** RAIFFEISEN BANK

- Customer relations specialist with a focus on SMEs and NGOs

07/03/2022 – 23/09/2022 Cluj-Napoca, Romania

**CUSTOMER RELATIONS OFFICER** BANCA TRANSILVANIA

27/06/2021 – 31/07/2021 Cluj-Napoca, Romania

**INTERN** NAPOCA MANAGEMENT SRL

Engaging in training focused on research, documentation, and project writing supported by European funding.

31/01/2021 – 30/06/2021 Cluj Napoca, Romania

**COMMUNICATION & JOURNALISM INTERN** PEACE ACTION, TRAINING AND RESEARCH INSTITUTE OF ROMANIA (PATRIR)

- Managed social media content for Colaborarea Clujeană's channels.
- Created articles for the organization's newsletter.

- Conducted email marketing campaigns to gather insights from PATRIR's partners.
- Redesigned PATRIR's website using Elementor to enhance functionality and user experience.

## ● EDUCATION AND TRAINING

01/10/2022 – CURRENT Cluj-Napoca, Romania

**PHD CANDIDATE** International Relations Doctoral School

**Website** <https://sites.euro.ubbcluj.ro/sdrise/>

30/09/2020 – 01/06/2022 Cluj-Napoca, Romania

**MASTER'S DEGREE IN INTERNATIONAL RELATIONS, FOREIGN POLICY AND THE MANAGEMENT OF CRISES, BABES-BOLYAI UNIVERSITY** Faculty of European Studies, Babes-Bolyai University

**Address** Strada Emmanuel de Martonne, 400090, Cluj-Napoca, Romania | **Website** <http://euro.ubbcluj.ro/>

30/09/2017 – 02/07/2020 Cluj-Napoca, Romania

**BACHELOR'S DEGREE IN INTERNATIONAL RELATIONS AND EUROPEAN STUDIES** Faculty of European Studies, UBB

Diplomacy  
European Institutions  
The decision-making process in EU  
The management of European Projects

**Address** Strada Em. de Martonne, 400090, Cluj-Napoca, Romania | **Website** <http://euro.ubbcluj.ro/> |

**Field of study** Social sciences, journalism and information |

**Thesis** The U.S. - Iran Relations : A comparative Analysis between the Obama and Trump Administrations

## ● LANGUAGE SKILLS

Mother tongue(s): **ROMANIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>ENGLISH</b>	C2	C2	C2	C1	C2
<b>FRENCH</b>	B1	B2	A2	A2	A2
<b>ITALIAN</b>	B1	B1	B1	B1	A2
<b>SPANISH</b>	B1	B1	A2	A2	A2
<b>PORTUGUESE</b>	B1	B1	A2	A2	A2

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

## ● DIGITAL SKILLS

Microsoft Office package: Microsoft Word, Excel, PowerPoint, Access | Python Language - Basic knowledge | IBM Statistical Package for the Social Sciences (SPSS) - Utilizator Independent | Data Visualization Tableau (Good Standing) | Basic graphic design - Canva

### Social Media Management

Email Marketing | Google Ads, Google Analytics, Google Drive | Facebook Page Manager & Facebook Ads

### Communication

Google suite (Gmail Google Drive Google Slide Google Docs Google Sheets Google Forms Google)

## ● CONFERENCES AND SEMINARS

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18/06/2024 – 18/06/2024 Bucharest

### **HerTime Webinars - Her Time Romania**

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Presentation on Careers in Diplomacy

16/05/2024 – 17/05/2024 Leuven University, Belgium

### **New Perspectives For Technology And Multilateralism REMIT**

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Speaker in Panel 1 on The Dynamics of the Multilateral Approaches in the Context of the Two Wars in the EU's Geopolitical Neighbourhoods

Link <https://www.remit-research.eu/1st-remit-conference/>

17/04/2024 – 18/04/2024 Cluj-Napoca

### **Crisis Communication and Conflict Resolution**

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Presentation on: The century of Turkey, the Red Apple and discursive approaches towards the war in Ukraine and the war in Gaza

01/03/2024 – 01/03/2024 Cluj-Napoca

### **Asian Studies Conference**

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Presentation on: A Neo-realist Perspective Regarding Drone Diplomacy: A Comparative Analysis Between Turkey and Japan's Usage of Drones

09/11/2023 – 10/11/2023 Cluj-Napoca

### **Moderator and Speaker - The Perspectives of the European Union's Eastern Neighbourhood**

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-Moderator for the MA students panel

-Speaker with a presentation on the following topic: "Turkey Energy Strategies and Policies in the Black Sea - Neo-Ottomanism and the context of the war in Ukraine and the 2023 Elections"

## ● TRAINING COURSES

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01/12/2023 – 05/12/2023

### **Public Procurement**

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Link <https://www.linkedin.com/in/anamaria-caloianu-909bb91b2/?originalSubdomain=ro>

18/10/2021 – 21/10/2021

### **Diplomacy and Protocol**

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31/08/2021 – 01/11/2021

### **Goodwill Academy**

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20/10/2021 – 23/10/2021

### **The Normative System of the EU**

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## ● PUBLICATIONS

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2024

### **[Perspectives of the EU's Eastern Neighbourhood. Proceedings of the Third Edition of the International Conference the European Union's External Relations and the Global Order \(EUXGLOB\)](#)**

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- editor of the volume
- writer of the following articles: *Geopolitics and the impact of the new technologies in the Black Sea region & Türkiye's Energy Strategies and Policies in the Black Sea: Neo-Ottomanism in the Context of the War in Ukraine and the 2023 Elections*

Naumescu Valentin, Moldovan Raluca, Caloianu Anamaria Florina

2024

### **[\(Dis\)Trusting NATO? Perceptions of Youth in Romania and Türkiye Amid the War in Ukraine](#)**

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Online Journal Modelling the New Europe, 2024.

2024

**[A Neorealist Analysis of Drone Diplomacy: Comparing Türkiye and Japan's Use of Drones](#)**

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Studia Universitatis Babeş-Bolyai Studia Europaea, 2024.

2024

**[Middle Powers as Mediators: The role of Türkiye and Brazil in the JCPOA, the Ukrainian Grain Deal, and further developments in the war in Ukraine](#)**

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Studia Universitatis Babeş-Bolyai Studia Europaea, 2024.