



Alexandru Buftic

● WORK EXPERIENCE

01/10/2021 – 30/11/2024 Cluj Napoca, Romania

MARIE CURIE FELLOW AND RESEARCHER, PHD CANDIDATE BABES BOLYAI UNIVERSITY

- Conduct research on green public procurement and green buildings within the EC Marie Curie Consortium on Sustainability and Procurement in International, European and National Systems (SAPIENS).
- Produce and publish the ensuing knowledge products for SAPIENS, with a focus on policy- and practice-oriented analysis on alignment of international, EU and national systems.
- Undertake professional and research detachments in Italy (Public Procurement Expert, EnviPark, Turin), Romania (Sustainable Procurement Expert, IT Cluster, Cluj Napoca) and Belgium (Visiting Researcher, University of Hasselt, Hasselt).

04/01/2014 – 30/09/2021 Hong Kong, China

LEAD FOR PUBLIC COMMISSIONS VIGRO LLC

- Led strategic market intelligence to scope key construction projects.
- Led the company's bidding under targeted public tenders and private commissions.
- Managed the delivery of, and follow-up on, five key projects for private and governmental clients.
- Oversaw quality assurance, compliance and budget control under all projects.
- Ensured representation, including at high- and technical levels, with authorities, clients and stakeholders.

02/12/2011 – 01/12/2013 Jakarta, Indonesia

CO-FOUNDER, HEAD OF SUPPLY IM INDO TRADE LLC

- Co-founded the furniture company, secured domestic and foreign investment.
- Led market intelligence and supply chain development for the company.
- Built relations with targeted suppliers and contractors in Indonesia and China.
- Led supply and import operations, including contract engagement and follow-up.

01/11/2010 – 01/11/2011 Jakarta, Indonesia

SOURCING ADVISOR NATVEX-COM LLC

- Led market intelligence on Indonesian rubber and tyre producers.
- Negotiated and secured exclusive import agreement in a very competitive market for three Eastern Europe and CIS territories (Romania, Moldova, Ukraine).
- Advised on import and supply chain development.

01/11/2009 – 30/10/2010 Chisinau, Moldova

MANAGER, DEVELOPMENT AND EXPANSION INSTACON LTD

- Led research and market intelligence for the design of the company's expansion plans.
- Managed the development of expansion strategy and roadmap for the company's apparel arm.
- Successfully refocused the company expansion into targeted EU and CIS markets.

01/10/2007 – 01/10/2009 Chisinau, Moldova

MANAGER, DEVELOPMENT AND EXPANSION REALTY INVESTMENT, IMC GROUP

- Led the design of nine investment projects for the Group.
- Secured investment and delivered four of the projects in construction, real estate and hospitality; ensured follow-up and maintenance of two retained assets.
- Developed and maintained delivery-critical relationships with authorities, clients and contractors.
- Managed a cross-functional team of thirteen mid- to senior-level staff.

01/11/2004 – 30/09/2007 Chisinau, Moldova

SENIOR MANAGER, SALES AND EXPANSION VICOM LTD

- Upgraded regional distributor networks, generated new sales, and managed client relations.

● EDUCATION AND TRAINING

01/10/2021 – CURRENT Cluj Napoca, Romania

MARIE CURIE FELLOWSHIP, PHD CANDIDATE, PUBLIC ADMINISTRATION AND POLICIES Babes Bolyai University

Website <https://www.ubbcluj.ro/en/> | **Level in EQF** EQF level 8 |

Thesis Public Procurement of Green Buildings, with a Focus on Energy Efficiency in Public Buildings

25/08/2017 – 04/06/2018 Visby, Sweden

MASTER IN SUSTAINABLE MANAGEMENT Uppsala University

Website <https://www.uu.se/en> | **Level in EQF** EQF level 7

01/09/2008 – 15/01/2010 Chisinau, Moldova

MASTER OF BUSINESS ADMINISTRATION - MBA Academy of Economic Studies

Website <https://ase.md/> | **Final grade** honours | **Level in EQF** EQF level 7

01/09/2001 – 10/06/2006 Chisinau, Moldova

BA IN LAW AND JURISPRUDENCE, MAJOR IN ECONOMIC LAW Academy of Economic Studies

Website <https://ase.md/> | **Level in EQF** EQF level 6

● LANGUAGE SKILLS

Mother tongue(s): **ROMANIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2
RUSSIAN	C2	C2	C2	C2	C2
FRENCH	A2	A2	A2	A2	A2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user