

Resume

Nitin Hingarh

President, Ambika Corporation (Japan) | Shareholder, Ambika Global Foods (India) | Head of Food & Agriculture, ICIJ (Japan)

Professional Summary

Entrepreneur and business leader with over 25 years of experience in the food and agriculture industry, specializing in **Indian food trade, international market expansion, and cross-cultural business development**. Founder of Ambika Corporation in Japan and shareholder of Ambika Global Foods in India, with a proven track record of building successful businesses, strengthening India-Japan trade relations, and supporting food entrepreneurs through leadership roles in the Indian Commerce and Industry Association Japan (ICIJ).

Professional Experience

President – Ambika Corporation (Japan)

1998 – Present

- Founded Ambika Corporation to provide authentic Indian vegetarian food in Japan, addressing a major market gap.
- Grew the business from a single grocery store into a major supplier for **Japan's expanding network of Indian restaurants**.
- Established long-term relationships with retailers, restaurants, and distributors across Japan.

- Developed a customer-centric model that positioned Ambika as the “second home” for the Indian community in Japan.

Shareholder – Ambika Global Foods (India)

2002 – Present

- Launched Ambika Healthcare in 2002, later rebranded to Ambika Global Foods in 2013.
- Expanded into **global Indian food distribution**, ensuring high-quality sourcing and international logistics.
- Oversaw business operations across India-Japan trade corridors, streamlining export-import processes.
- Pioneered new product lines, including specialty food ingredients for commercial and retail customers.

Director Food & Agriculture and Food Processing – Indian Commerce and Industry Association Japan (ICIJ)

2017 – Present

- Appointed as the head of the Food & Agriculture division to **foster collaboration between Indian food entrepreneurs and Japanese businesses**.
- Actively support and mentor Indian food businesses in Japan, facilitating market entry and growth.
- Organize networking events and industry initiatives to strengthen bilateral business ties.

Education

- [Master in Business Administration, 2017] - Graduate school of management, Globis University in Japan
- [Bachelor of Commerce, 1993] - Maharshi Dayanand Sarasvati University, Ajmer, India

- [Higher Secondary Examination, 1989] - SH PR Navlaji Senior High Secondary School

Languages

- English – Fluent
- Hindi – Native
- Japanese – Conversational/Business Level